



# **Acquisition Senior Leaders' Conference**

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**Presented By:**

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Deputy Director, DCMA**

**11 August 2004**

# DCMA Acquisition Support - World-wide

Defense Contract Management Agency

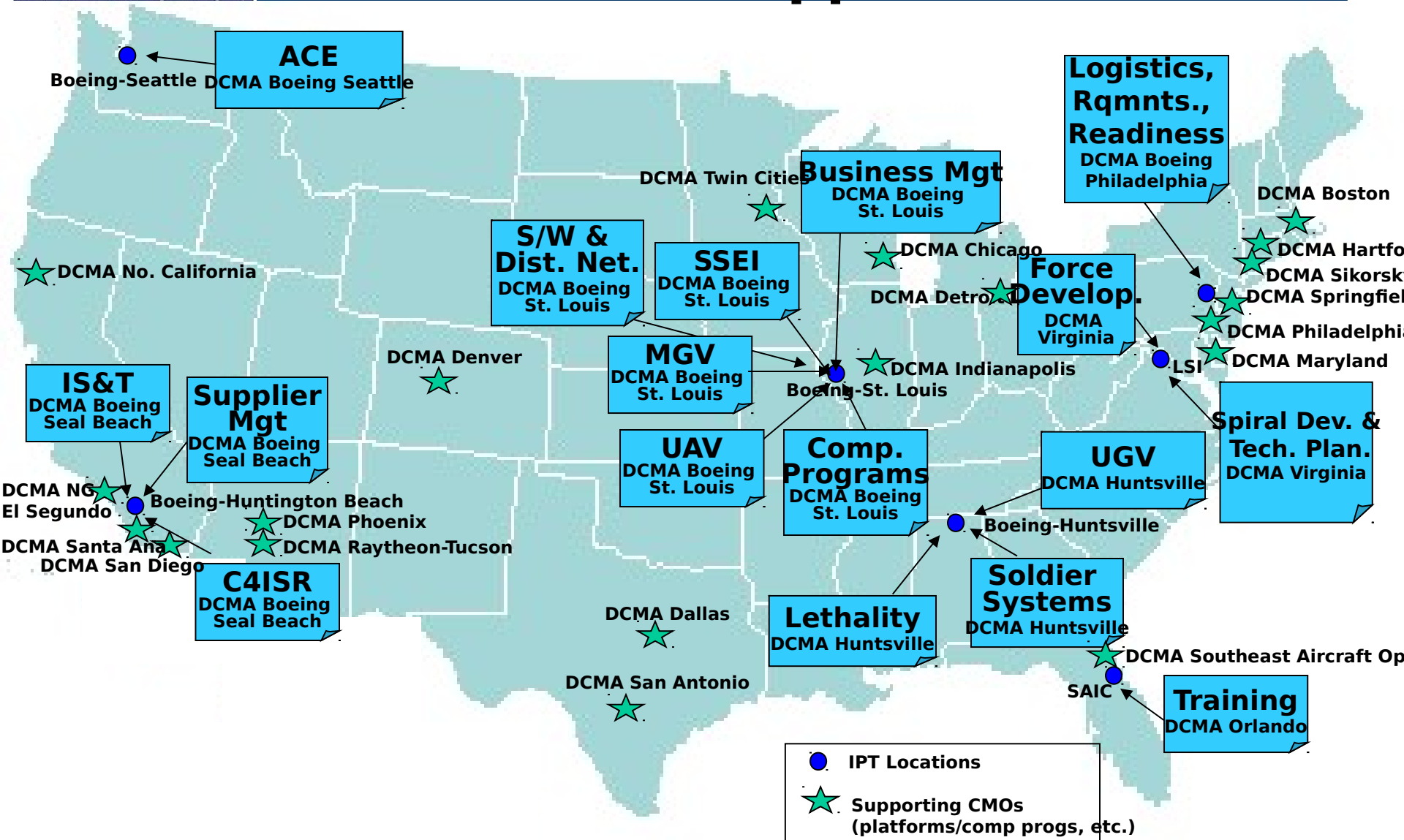
## Top 15 Army MDAP Programs By DCMA Supporting Location

DCMA INVOLVEMENT	FCS	UH-60	LONGBOW APACHE	STRYKER	CH-47F	BRADLEY UPGRADE	FMTV	ABRAMS UPGRADE	JTRS	JAVELIN	GMLRS	LONGBOW HELLFIRE	JCALs	FBCB2	LAND WARRIOR
Americas															
Atlanta															
Bell Heli Textron															
Boeing Heli Phila															
Boeing Long Beach															
Boeing Seal Beach															
Boeing St. Louis															
Boston															
Chicago															
Dallas															
Dayton															
Denver															
Detroit															
GE Lynn															
Hartford															
Huntsville															
Indianapolis															
LM Delaware Valley															
LM Denver															
LM Ft Worth															
LM Marietta															
LM Owego															
LM Sunnyvale															
Long Island															
Los Angeles															

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Maryland															
Middle East															
NG El Segundo															
Northern California															
Northern Europe															
Orlando															
Pacific															
Philadelphia															
Phoenix															
Pratt & Whitney															
Raytheon															
Raytheon Tucson															
San Antonio															
San Diego															
Santa Ana															
SEAO Center															
Seattle															
Sikorsky															
Southern Europe															
Springfield															
Stewart & Stevenson															
Syracuse															
Twin Cities															
Virginia															

Note: FY04 through June

# Future Combat Systems DCMA IPT Support Network



# DCMA

Defense Contract Management Agency

# DCMA FCS SPI/PST Locations

## DCMA Northern California

- United Defense L.P. Ground Systems Div. (Santa Clara)

## DCMA Santa Ana

- Northrop Grumman Mission Systems Tactical Systems Division

## DCMA San Diego

- Lockheed Martin Orion Defense (San Diego, CA)
- Northrop Grumman Systems Corp. (San Diego, CA)

## DCMA Twin Cities

- General Dynamics Advanced Information Systems (Bloomington, MN)
- United Defense LP (ASD) Minneapolis, MN

## DCMA Detroit

- General Dynamics Land Systems, (Sterling Heights, MI)

## DCMA Indianapolis

- Raytheon Network-Centric Systems (Ft. Wayne, IN)

## DCMA Phoenix

- Honeywell Defense and Electronics Systems (Albuquerque, NM)
- General Dynamics Decision Systems (Scottsdale, AZ)
- The Boeing

## DCMA Dallas

- Lockheed Martin Missiles and Fire Control (Grand Prairie, TX)
- Raytheon Network-Centric Systems (Plano, TX)

## DCMA San Antonio

- Austin Information Systems (Austin, TX)

## DCMA Boston

- iRobot Corporation (Burlington, MA)
- Textron Systems Intelligent Battlefield Systems Division (Wilmington, MA)
- BAE Systems IESI (Nashua, NH)
- Dynamics Research Corporation

## DCMA Springfield

- BAE Systems CNI (Wayne, NJ)

## DCMA Maryland

- General Dynamics Robotic Systems (Westminster, MD)
- Northrop Grumman Electronic Systems Division (Lithium, MD)

## DCMA Virginia

- Computer Science Corporation (CSC)
- Federal Sector Defense Group (Hampton, VA)

## DCMA Orlando

- PEOSTRI (Orlando)
- IT (McLean, VA)

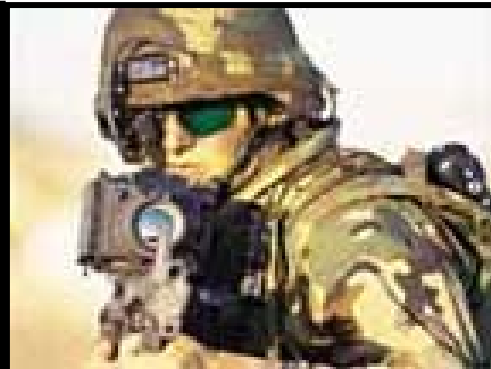
# *Influencing Program*

**Teaming & Real-Time Communication:**

*PM -- DCMA -- Suppliers*

**Cost  
Visibility  
& Reporting:**  
*Direct &  
Indirect Rates*

**Schedule:**  
*Proactive  
insight;  
Early delay  
notification*



**EVMS:**  
*Predictive,  
Timely  
Analysis*

**Software:**  
*Early  
engagement  
at Prime/ Subs*

**Risk Assessment/Risk Mitigation  
plus  
Right Staffing/Skills Mix**



# Performance Management

Performance Management is:

- **Understanding customer requirements**
- **Embracing innovation to achieve customer desired outcomes**
- **Using customer feedback to measure performance**
- **Responsibility and accountability**

Where we are going:

- **How well do we achieve customer desired outcomes -- not how well we follow our own rules**
- **It's not about processes, waivers, and deviations - it's about our customers and what they need!**

# **Army Support Initiatives**

- **Program Integrator for LOGCAP**
- **Industrial Analysis Center**
  - **Future Force Industrial Capability Assessment**
  - **Future Force Structure Industrial Base Forecast 2005, 2010, 2015**
  - **PEO Ammo Industrial Base IPT**
- **Program Status Visibility Initiative**
- **Development of “Teaming with DCMA” Pilot Course with ASA(ALT)**

# Summary

The Military  
Acquisition  
Manager

The  
Defense  
Contractor

DCMA

The  
Warrior

**DCMA Is  
A Key  
Partner  
In  
Fulfilling  
This  
Mission**

*DCMA...the Indispensable*